



## **Tangerine Software Welcomes Executive-Level Director of Global BI Partnerships**

**June 13, 2018, Montreal, QC** - Tangerine Software is proud to announce and welcome Marc Pearson as Director of Global BI Partnerships, effective June 4, 2018. Mr. Pearson will be responsible for growing the company's international sales network of business partners for Nectari, our Business Intelligence software offering.

Mr. Pearson has a proven track record of solid sales team management, and for establishing long term successful partnerships. He will be responsible for leading an experienced team of sales representatives and account managers, and establishing new relationships with international software vendors and partners.

"We're excited that Marc has joined us," states Greg Brown, President of Tangerine Software. "He has the talent and experience we need to take our rapidly expanding BI business to the next level."

Marc began his career in 1995 with Bell Mobility as a corporate sales manager, responsible for strategic alliances. Since then he has remained in sales management positions with an excellent reputation for being a goal driven team leader. Marc spent the last 3 years with Sage Canada as director of business partners covering the eastern provinces.

### **About Tangerine Software**

Founded in 1992, Tangerine Software is built on the principle of "Making Businesses Better." A leading provider of world-class enterprise software solutions, including Sage Enterprise Management (formerly Sage X3), Tangerine is also the author of Nectari, an innovative Business Intelligence solution branded by Sage as Sage Enterprise Intelligence (SEI) represented and sold globally by Sage and its extensive network of business partners. To date, there are over 1,400 companies benefiting from the Nectari / SEI solution.