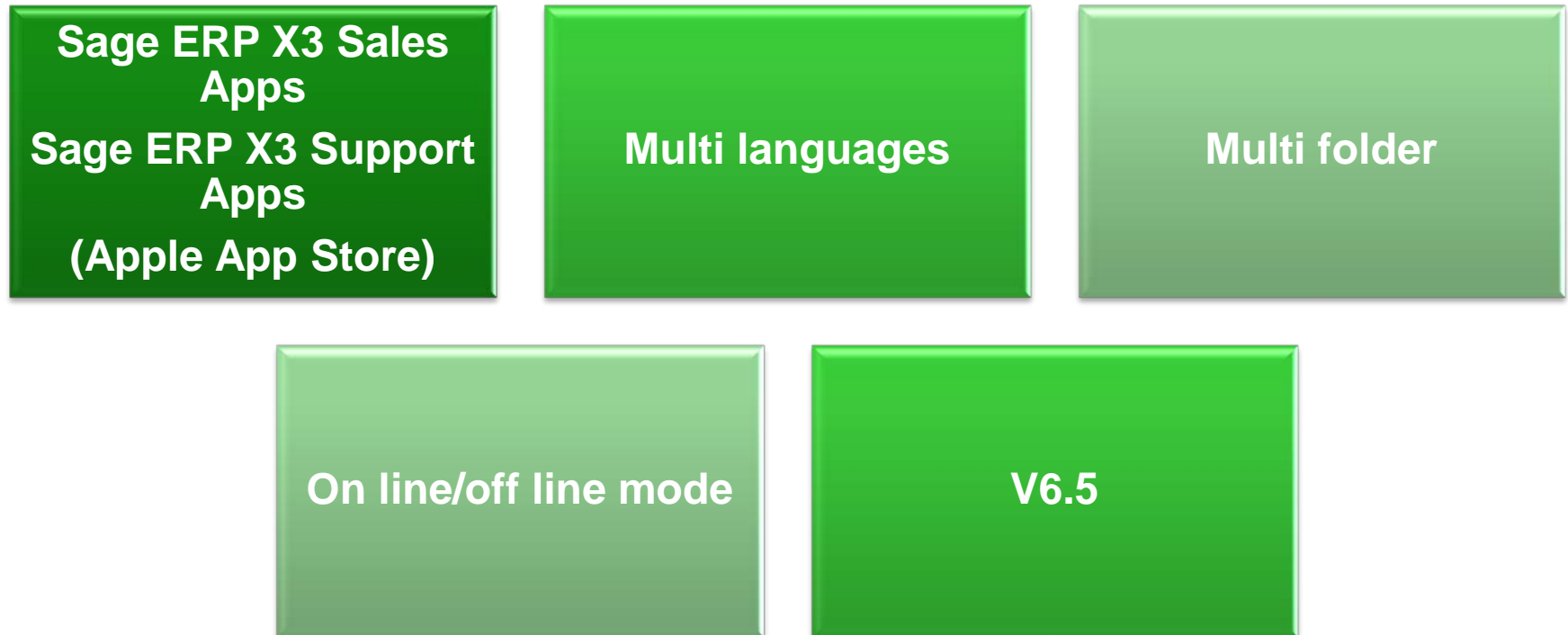


# Leverage Sage ERP X3 with mobility



## Sage ERP X3 V6.5

# Description of the solution



# Sage ERP X3 Sales App – Functionalities



## Sales analysis

By sales rep

By Customer

## Customer and Leads

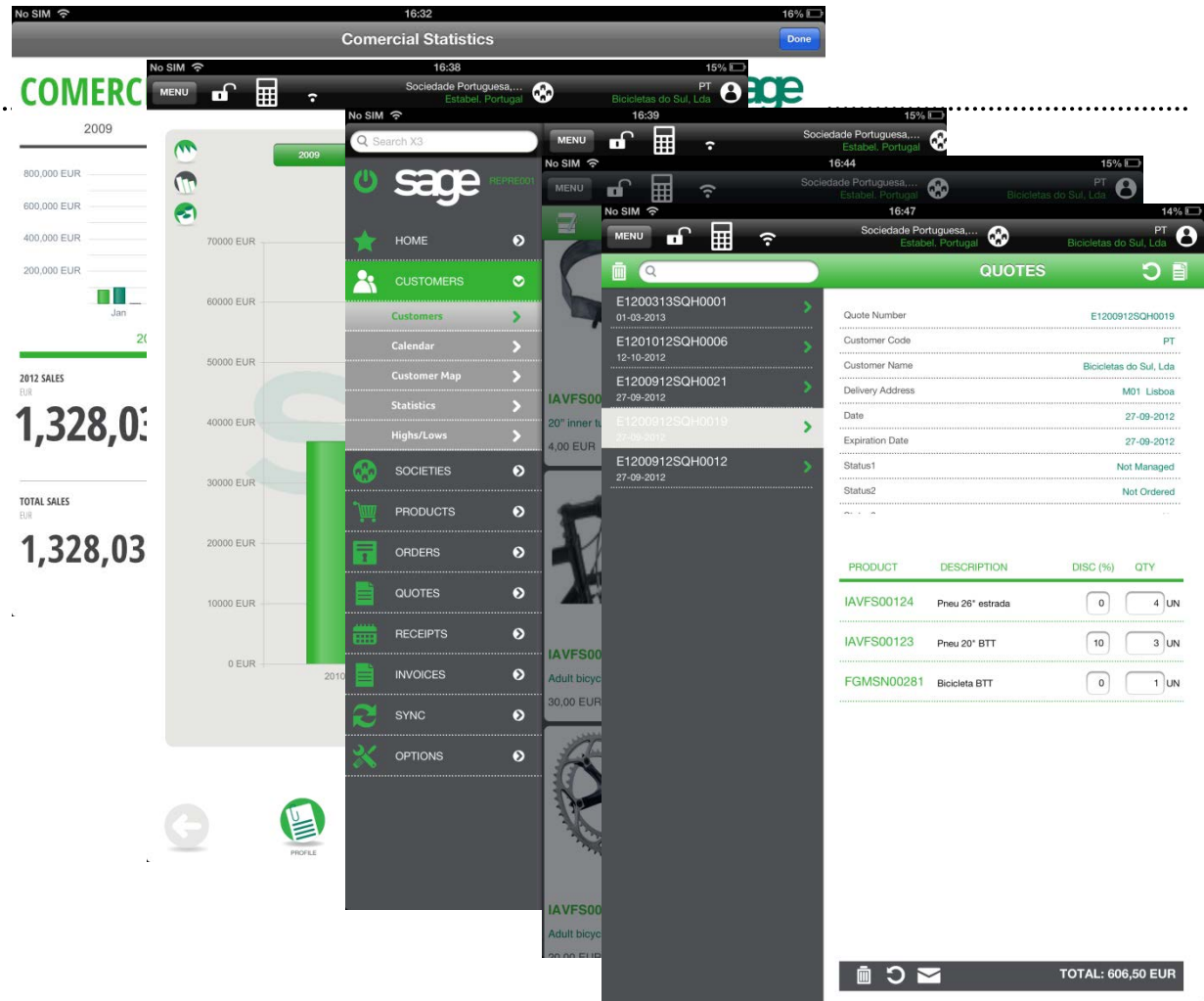
## Orders

## Quotes

## Invoices

## Cash Payments

## Meetings (CRM)



# Sage ERP X3 Support App – Functionalities



Service requests and service responses are created in Sage ERP X3.

Receive the requests

Create the intervention and sign a report

The screenshot shows a mobile application interface for registering an intervention. The title bar is green and contains the text "Register Intervention" and a "Register" button. The main content area is white and contains the following fields:

- Reference: SRE0909F3100028
- Category: Informatique Pro
- Intervention Summary: Problem solved.
- Start Date: 26-03-2013 17:06
- End Date: 27-03-2013 01:06
- Customer Signature: Amy
- Colaborator Signature: John
- Request Description: N'arrive pas à positionner la cartouche d'encre dans l'imprimante

# Technical specifications



Application compatible with iPhone and / or iPad (IOS5 or higher)

## Sage ERP X3 patch includes

- Web services definition
- Sales analysis definition
- Some treatments

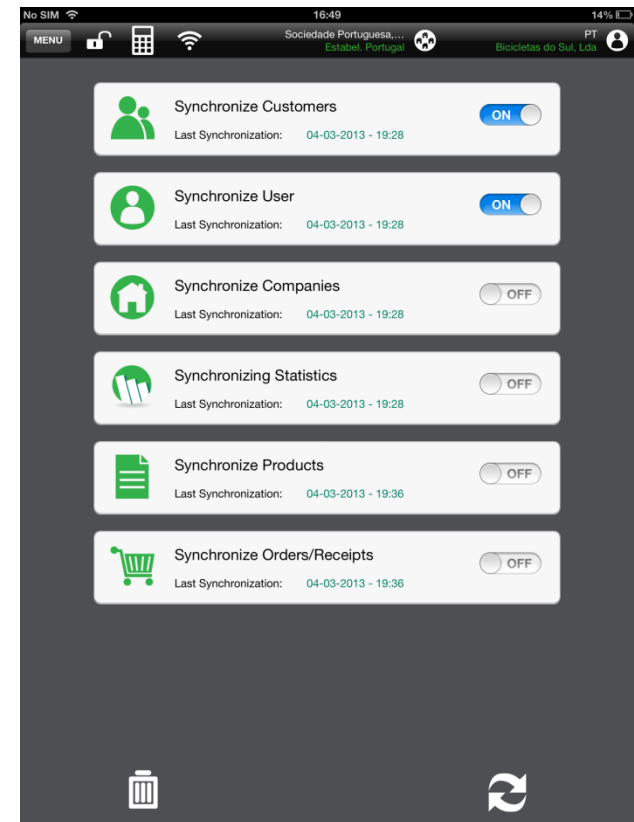
## Tablet

The apps are developed in C Sharp.

- With Monotouch tool C Sharp code is translated to Objective-C (Apple's native language).

Small database in SQL light.

- Use in offline mode.
- There are no limits in offline mode
- Synchronization tool



# Be able to do business anywhere, anytime



## Improve usage

- Reduce communication errors or the need to go to the office
- Provide front-line users with mobile information to make smarter decisions
- Extend and expand usage of ERP in the organization
- Provide timely information, to enable critical decision making for your employees



## Increase Sales efficiency

- Mining customer lists to find additional sales opportunities
- Becoming more systematic at cross-selling, up-selling to increase average order size
- Adding more salespeople and/or improving revenue per rep



## Increase Customer Service

- Reducing out-of-stock situations (to avoid losing orders) and over-stocked items (to free up cash)
- Customer self-serve web site to order items, pay invoices, and view statements
- Reps know customer sales & service history when they meet with customers

# Leverage Sage ERP X3 with mobility



## Sage ERP X3 V6.5