

Omega Refrigeration supercharges efficiency with upgrade to Sage X3 version 7



Customer
Omega Refrigeration

Industry
Manufacturing

Location
South Africa

System
Sage X3 Version 7

Omega Refrigeration has upgraded to Sage X3 version 7 to take advantage of the cloud, mobile and business intelligence enhancements in this latest version of the Sage X3 software.

The company offers a complete world-class range of refrigerated display cabinets and hot self-service sales cases to the supermarket industry in South Africa and the rest of the world. It has used the Sage X3 suite to drive its business for a number of years, and upgraded to the latest version 7 to increase efficiencies right across the business.

Says Helen van der Walt, Administration Manager at Omega Refrigeration: "A company's ability to win new customers and grow its business profitably comes down to how well employees can access, share and use the information

that they have. Sage X3 version 7 will let us take our business forward with faster, simpler and more flexible ERP."

Sage X3 version 7 offers even more flexibility and an entirely redesigned Web and mobile experience, giving all employees the information they need wherever they are. These features provide Omega with a range of opportunities to improve the way it does business, says Van der Walt.

"The new mobile features and interface will provide Omega with a competitive advantage and will be put to good use by our sales, services and manufacturing departments. The system is accessible via the Internet everywhere, which is great for our sales and onsite support teams," says Van der Walt.

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“Users love the new interface and the navigation is a breeze, even on a smartphone. We like the fact that we can page more easily through information displayed on the screen. Plus, the new help and search functions make it so much easier to navigate Sage X3.”

With the cloud and Web deployment options in version 7, Omega no longer needs to rely on the cumbersome Remote Desktop Protocol to provide remote users with access to the software across the Internet, adds Van der Walt. Over the years, Omega has benefitted significantly from using Sage X3 in the cloud, she says.

“We don’t need to worry about managing IT infrastructure and IT teams, and we’ve enjoyed 100% uptime since we went live three years ago. This included the quick and painless upgrade in December 2014 to version 7,” says Van der Walt.

“The solution is cost-effective, too. We looked into the offerings on the market and the Sage X3 cloud offered everything - Finance Job Costing, Engineering, Manufacturing and Business Intelligence Reporting – at an attractive cost per user. It’s a tier one product at a tier two cost.”

At an operational level, the speed and accuracy of data captured in version 7, plus the accessibility of information save time for Omega’s employees, says Van der Walt. “With version 7, we have an at-a-glance dashboard view of the whole company,” she adds.

“We have much greater visibility of what’s happening in the business. Our finance manager tells me that he can now spot anomalies and exceptions more efficiently than before

Says Keith Fenner, Senior Vice President of Sales for Sage X3 AAMEA: “Sage X3 version 7 provides users with personal dashboards and intelligence tools, allowing them to monitor performance, serve customers better and be notified of events that require attention, when and where it is needed. By making it easy for users at companies like Omega to get information, it helps them to respond faster to business conditions and grow more profitably.”