



sage

Sage X3 for  
**CONSTRUCTION**



# sage X3 for the Construction Industry

Major concerns in the construction industry include risks to growth and expansion of the industry, industrial unrest, loss of key skills and expertise, health, safety and environmental sustainability, project execution, tender risks, credit risk management and compliance with the laws and regulations, such as the recently introduced 'withholding tax on service fees. Construction companies engaging in Projects throughout Africa need to be fully aware of the application and implications of the new withholding tax, to ensure accurate cash flow planning and project pricing.

Technology is redefining business as we know it. Across every industry and market segment, the ever increasing pace of technological change is forcing companies to become more agile or they will likely fall behind and become obsolete. The question that is facing every company today is not a question of being able to afford the cost of change but rather, "What will the cost be of not changing?"

With Sage X3 Construction, you are choosing the next generation of business management solutions for the Construction sector. It's become clear that smart companies need to adopt new technology processes to transform Construction operations, to be successful now AND in the years to come. Sage X3 Construction will help you stay agile and meet whatever demands come your way.

Sage X3 Construction runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes—from financials, purchasing, budget and cost management right through to pricing and planning a project, site level control and finally, the completion certificate. It accelerates collaboration and reporting and delivers real-time insight into all costs and operational performance. Sage X3 Construction is ready for you. Built-in functionality for best practice financial management combined with the ability to accommodate any of your unique rules and processes. It's also easily scalable—so you'll never run out of capacity again — quickly adapts to your changing needs, driving efficiency and helping you manage costs whilst ensuring services are delivered on time and on budget.



# Running your business doesn't have to be complicated

## Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do, driving efficiency and eliminating administrative overheads.

## Go where your business takes you.

Access your data on mobile devices, manage costs and project statuses, approve purchases and view key performance indicators on the go on any device. Sage X3 Construction includes a complete mobile framework to deploy specific applications to your workforce on site or in the office.

## Take back control over your processes.

Eliminate inefficiencies, ensure compliance and streamline operations with end-to-end integration of your business processes to control costs and improve profits and controls.

## Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence and reporting tools - delivered on premise, on mobile or in the cloud.

## Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security and scalability at a fraction of the cost and complexity of typical ERP systems. Simplify IT management and free up resources to focus on more important projects. Embrace the power of Sage X3 Construction to easily manage unpredictable new requirements and change, whilst delivering the desired level of quality and service.

## One system, anywhere at anytime.

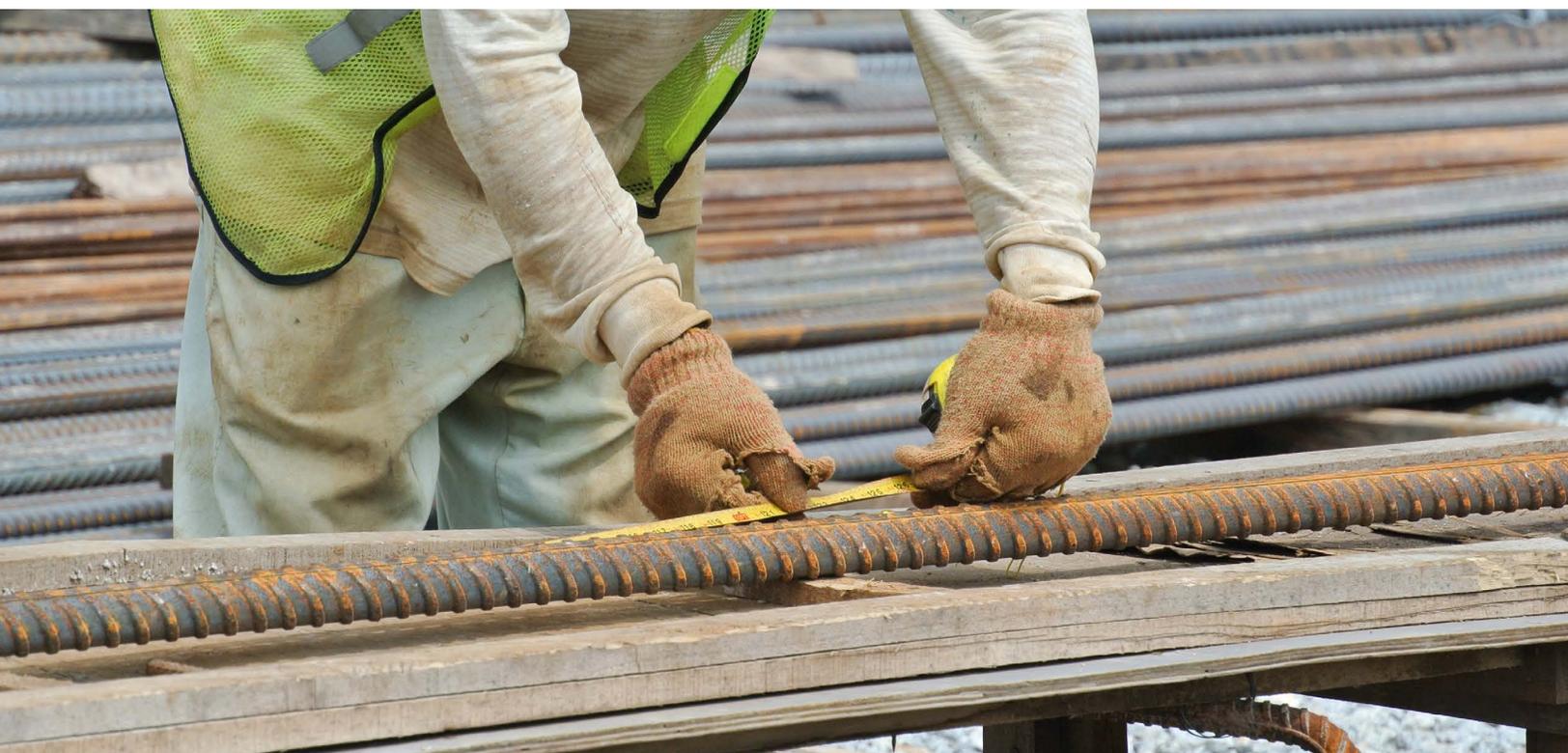
Reduce costs by implementing a single system for your engineering needs. Replace legacy systems that inhibit performance through duplicate processing, weak integrations and an over-reliance on spreadsheets to make decisions.

## Integration made easy.

Over time, many Construction organizations have invested heavily in specific best-of-breed software solutions that are still required or that are needed as part of the transition phase to a new business management solution. Sage X3 Construction delivers many integration possibilities whether batch or real-time using web services or java based technology.

# Key features that drive success in this environment

- Estimating
- Planning
- Valuations
- Cost & Allowables with Earned Value Analysis
- Project Cash Flow
- Forecasting
- Subcontract Management
- Core financials with dimensional cost centre analysis to track and manage impact of initiatives
- Visual key performance indicators per role
- Bank and Cash management with full cash flow visibility
- Financial reporting with full roll-ups and consolidations
- Cost and analytical accounting with internal requisitions and cost/budget transfers
- Procurement including RFP management
- Budget commitments and planning with automated alerts and approvals
- Financial and operation asset management
- Project costing and management
- Integrated HRM and localized payroll
- Employee self service
- Projects and contracts
- Integrated CRM and Customer service management with call centre support
- Customer self service
- Real time reporting and analytics
- Role based workspace
- Embedded workflow automation and alerts
- Full audit capabilities
- Microsoft office integration
- Customization, integration and development platform
- Supports oracle and Microsoft SQL
- Mobile Apps



# Sage X3 core business management capabilities and technology

Project management	Contract management	Estimating	Time-sheet transaction
Sub-contract management	Project financial tracking & cashflow	Personalised dashboard	Sage visual processes
Workflow automation & alerts	Document management & office collaboration	Integrated HR & Payroll	Development & integration tools

Technology



Common

Partner-hosted

# Sage X3 can scale to thousands of users & seamlessly integrate to external systems

There is an absolute need for the Construction industry to review systems now so that they can take full advantage of the technology to come.

Sage X3 Construction is built to deliver both front and back office operations, running entirely in the browser and across any device. Sage X3 Construction can scale to thousands of users and seamlessly integrate to external systems. Sage X3 Construction is the natural choice to deliver an end to end Construction solution using pre-defined business rules and processes together with a user experience that leads the market.





## About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries.

For more information, visit [www.sage.com](http://www.sage.com).

## Sage X3

Sage X3 is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 5,100 customers in 100+ countries worldwide have chosen Sage X3 because helps companies grow forward with faster, simpler and flexible ERP.

For further information, please visit: [www.sagex3.com](http://www.sagex3.com)